

The Agent-First Blueprint:

5 Characteristics of an Agentforce Company

By prioritizing agentic AI like Agentforce, you can rewrite the rules of work, innovation, and scale.



1. Agentforce companies have unlimited capacity to scale with digital labor.

In many companies, the workload exceeds the workforce. Business demands constantly grow even when head count doesn't.

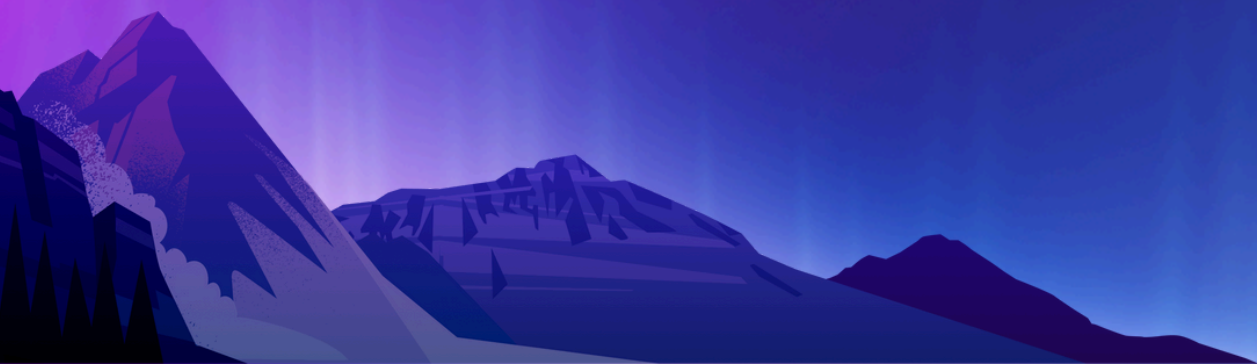
Agentforce can help your company augment your workforce, taking routine work off employees' plates and empowering them to drive more impact while scaling to meet customer demands.



2. Agentforce companies stay ahead with intelligent workflows that adapt in real time.

Agentforce companies don't just deploy new technology. They rethink how AI agents can solve business problems, putting Agentforce at the core of workflows that continuously learn, adapt, and act – with little to no human intervention.

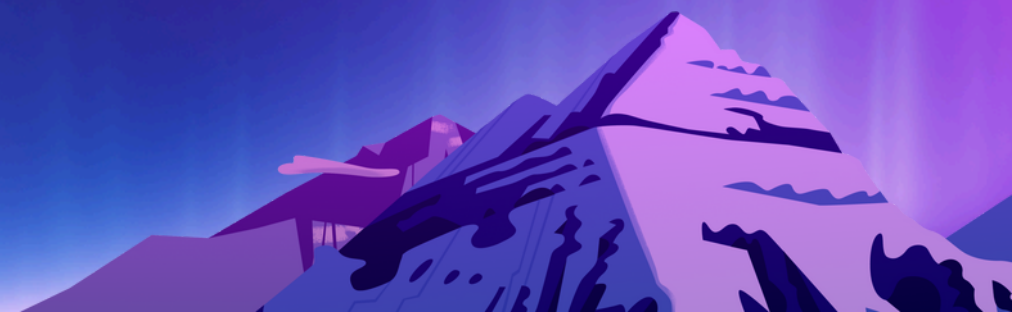
This is what makes Agentforce companies faster, smarter, and more competitive.



3. Agentforce companies give employees and customers instant access to digital experts.

Agentforce can provide real-time, data-driven answers to employee and customer requests, saving time and increasing the accuracy and relevancy of responses.

This is made possible with Data Cloud, a platform that gives agents instant access to all the data across your organization, regardless of its type or location.



4. Agentforce companies augment employees with agents, helping them work smarter and faster.

Agentforce provides tireless, intelligent digital labor partners that can pick up the busywork so your employees can focus on more creative and strategic tasks.



5. Agentforce companies provide 24/7 support that feels human and empathetic.

The best AI can deliver a human touch, and is infinitely patient across any volume of tasks.

Agentforce can do this because it has access to the right data, metadata, large language models (LLMs), and a reasoning engine, which lets it contextualize responses. So, it can instantly recall previous interactions and use that data to show that it understands customer problems.



the 360° blog

