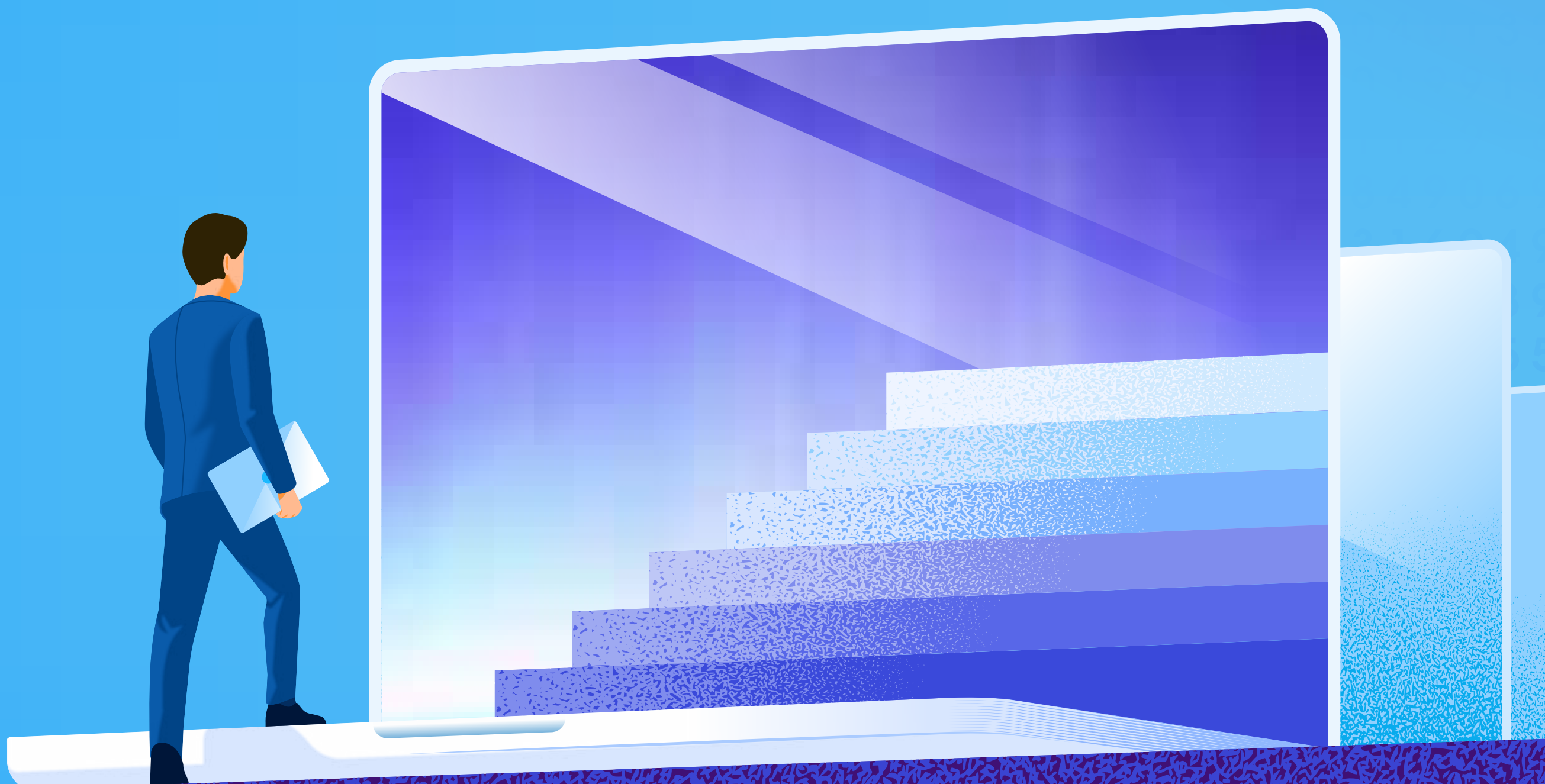


7 Ways

Agentic AI Pilots Get Stuck — And How to Move Ahead





You're too focused on the shiny new tech

Focus instead on the problem you want to solve. Identify one of your company's pain points, and then find the right AI tool to solve it.



You haven't asked for the business team's input

Bring business leaders into the conversation early in the planning process. They'll understand the impact of an agentic AI pilot, and whether it's worth the investment.



You're worried about customer reactions

Choose a low-cost, low-risk use case that can produce measurable results. Before you launch, decide which metrics you want to track.

4



Your data isn't up to date

Make sure your data provides the information an agent needs to accomplish its tasks. Delete content that's outdated, and check that everything is formatted correctly.



You haven't onboarded your agent properly

Assign your agent several small tasks, and add more complicated ones as it learns the ropes. Be sure to test and fine-tune your guardrails.

5

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**Don't think of an agent as a static tool.
Be prepared to revise and refine it
throughout your pilot.**



You want to build your own agent

Consider the costs: Do you have the time, money, and workforce? A prebuilt, enterprise-ready solution like Agentforce might be better for your budget.